



**District Director Anthony R. Alvarez
U.S. Small Business Administration
San Antonio District Office**

Anthony R. Alvarez is the District Director of the San Antonio District Office of the U.S. Small Business Administration with service responsibility to 55 counties in South Central Texas. In fiscal year 2005, the San Antonio District Office approved 1,165 loans generating \$240,477,000.00 in financial assistance to small businesses. This resulted in the creation of 5,170 jobs and the retention of 2,765. The San Antonio District Office also awarded over \$107,000,000.00 in 8(a) contracts and provided over 295 hours in training to 8(a) contractors. The San Antonio District Office also provided counseling and training to over 4,360 prospective and existing business owners.

District Director Alvarez is responsible for the management and oversight of the SBA Resource partners and all related activities which include the San Antonio and Austin SCORE Chapters, six Small Business Development Centers that serve 55 counties, and a Women's Business Center in Austin, Texas. In fiscal year 2005 the combined efforts of our Resource partners provided counseling and training to over 18,995 prospective and existing business owners.

Prior to the position of District Director, Mr. Alvarez was a small business owner and an award winning franchise business executive & entrepreneur who developed franchise relationships with four premier national franchisers. He has a passion for starting and growing companies and is a leader in the Hispanic community dedicated to utilizing his business experience in helping small businesses grow. He believes in taking small businesses to the corporate level.

District Director Alvarez demonstrated his leadership role in business as the owner of a multi-unit (27 restaurants), multi-concept (Little Caesar's Pizza, Applebee's Neighborhood Grill & Bar, On the Border Mexican Café, and Burger King) franchise organization which employed over 1,300 people and generated more than \$25 million in annual revenues. He is also familiar with chambers of commerce operations as he has served in the capacity of President, CEO, and Board Member.

District Director Alvarez' abilities and entrepreneurial successes have been recognized with many prestigious and national awards for his top performing businesses and his entrepreneurial successes. He was awarded the U.S. Small Business Administration, Region VI, Regional Entrepreneur of the Year Award and the San Antonio District Office Entrepreneur of the Year Award in 1999, and the San Antonio Hispanic Chamber of Commerce Small Business Person of the Year Award in 1997. He was also in the Top 200 Annual listing of Top Franchises in the United States in 1999 and 2000, as well as the San Antonio Top 50 Private Companies from 1996-2000.

His company was a successful graduate of SBA's 8a Program and utilized both the 7a Loan Guaranty Program and the 504 Debenture Program. His board appointments include appointment to the SBA National Advisory Board and served a Delegate to the White House Conference on Small Business.

A strong civic minded person, District Director Alvarez' education, experience, and life have always been focused on helping his community in general, and the Hispanic community in specific, to grow and prosper. He has a Graduate Degree from the University of Michigan.